



# **Goa University**

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(Accredited by NAAC)

GU/Acad -PG/BoS -NEP/2023/202/2

Date: 13.07.2023

#### **CIRCULAR**

The approved Syllabus for Semesters I and II of the **Master of Business Administration (Integrated) in Hospitality And Tourism** Programme is attached.

Principals of Affiliated Colleges offering the **Master of Business Administration** (Integrated) in **Hospitality And Tourism** Programme are requested to take note of the above and bring the contents of this Circular to the notice of all concerned.

(Ashwin Lawande)
Assistant Registrar – Academic-PG

To,

1. The Principals of Affiliated Colleges offering the Master of Business Administration (Integrated) in Hospitality And Tourism Programme.

## Copy to:

- 1. The Director, Directorate of Higher Education, Govt. of Goa.
- 2. The Dean, Goa Business School, Goa University.
- 3. The Vice-Deans, Goa Business School, Goa University.
- 4. The Chairperson, BOS in Hospitality, Travel and Tourism Studies.
- 5. The Controller of Examinations, Goa University.
- 6. The Assistant Registrar, UG Examinations, Goa University.
- 7. Directorate of Internal Quality Assurance, Goa University for uploading the Syllabus on the University website.

#### MASTER OF BUSINESS ADMINISTRATION (INTEGRATED) IN HOSPITALITY AND TOURISM

Effective from AY 2023-24 under Ordinance OA-XX

# Programme Objectives:

- 1. To develop and impart expertise in the field of Hospitality by imparting knowledge in the domain of International Hospitality.
- 2. To inculcate the skills and expertise in the field of various cuisines around the world.
- 3. To impart management skills and practices with a special focus on Domestic and International tourism
- 4. To inculcate and develop entrepreneurial skills in the field of hospitality and tourism.
- 5. To impart various skills required for sustainable development of the economy and society.
- 6. To help generate the development of new tourism products and destinations.
- 7. To impart managerial skills for efficiently channelizing the resources for tourism destination development and management.

## Programme Specific Outcomes:

On successful completion of the MBA(I) programme, students shall be able to:

- 1. Develop innovative ideas and start-ups in the field of hospitality and tourism.
- 2. Design new vistas of tourism and hospitality in Goa and Outside and manage them effectively.
- 3. Explore new career opportunities in the domain of tourism, travel and hospitality.
- 4. Identify entrepreneurial opportunities in the field of tourism, hospitality, and allied areas.
- 5. Conduct research for sustainable destination development and tourism product management.
- 6. Make use of the acquired skill set in the field of Accommodation Operations, Food and Beverage Management, and Culinary Arts.

# Programme Structure for Semester I to X MASTER OF BUSINESS ADMINISTRATION (INTEGRATED) IN HOSPITALITY AND TOURISM

Semester	Major -Core	Minor	МС	AEC	SEC	I	D	VAC	Total Credits	Exit
I	MGH-100 Hospitality Management (4)	COM-111 Principles and Practice of Management (4)	MGH-131 Cultural Heritage of Goa (3)		MGH-141 Food and Beverage Operation (3(1T+2P))				20	
II	MGH-101 Fundamentals of Tourism (4)	MGF-112 Fundamentals of Accounting (4)	MGH-132 Event Management (3)		MGH-142 Front Office Operations (3(1T+2P))				20	
III	MGH-200 Food Production Theory1 (4) MGH-201 Food and Beverage Theory 1 (4)	MGH-211 Economics of Tourism (4)	MGH-231 Ethical, Legal and Regulatory Aspects of Tourism (3)		MGH-241 French Language Skills for Hospitality and Tourism (3(1T+2P))				20	

	MGH-202						
	Front Office Theory						
	(4)						
	MGH-203						
	Food Production						
	Practical						
	(4)	MGH-221					
IV	MGH-204	Strategic Management				20	
	Accommodation	(4)					
	Operations						
	(4)						
	MGH-205						
	Accommodation						
	Operations- Practical						
	(2)						
	MGH-300						
	Bakery and						
	Confectionary						
	(4)						
	MGH-301						
	MIS in Hospitality						
l	(4)	MGH-321		MGH-361			
V	MGH-302	Internship – VET		Internship		20	
	Human Resource	(4)		(2)			
	Management						
	(4) MGH-303						
	Tourism Products of						
	India						
	(2)						

VI	MGH-304 Marketing for Hospitality and Tourism (4) MGH-305 Entrepreneurship and Start-ups in Tourism (4) MGH-306 Financial Management (4) MGH-307 Management Process and Organisational Behaviour (4)	MGH-322 Internship – VET (4)				20	
VII	MGH-400 Food and Beverage Management (4) MGH-401 Front Office Management (4) MGH-402 Tour Operation and Travel Agency Management (4) MGH-403 Hotel Law (4)	MGH-411 Integrated Tourism Marketing Communication (4)				20	

VIII	MGH-404 Advertising Management in Tourism (4) MGH-405 Sustainable Destination Development (4) MGH-406 Negotiations and Conflict Management (4) MGH-407 Hiring and Talent Management (4)	MGH-412 International Tourism Management (4)				20	
IX	MGH-500 Research Methodology (4) MGH-501 Case Writing and Analysis (4) MGH-502 Qualitative Research Methods (4) MGH-503 Quantitative Research Methods (4)	MGH-511 Destination Development and Product Management (4)				20	

х	MGH-504 Data Analytics in Hospitality and Tourism (4)					MGH-561 Internship (16)			20		
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Course Code: MGH-100

**Title of the Course: Hospitality Management** 

Number of Credits: 04 Effective from AY: 2023-24

Pre-requisites	Std XII examination pass in any discipline.	
for the Course:		
Course	The course aims to familiarize students with the core operational departr	nents of
Objectives:	the Hospitality industry.	
Content:		No of
		hours
	UNIT I	
	Introduction	
	Introduction to the Hospitality Industry, evolution, origin, and	
	importance.	15 hours
	Introduction to all major hotel chains of the world.	
	Classification of Hotels and Room types	
	Qualities and Attributes of Front office and HK personnel.	
	UNIT II	
	Introduction to Front Office and Housekeeping: Importance, Organizational Structure,	
	- Layout: HK department layout, Front office layout	15 hours
	- Coordination with other departments. (F&B Service, F&B production,	13 110013
	Kitchen Stewarding, Engineering, Accounts, Human Resources, Security,	
	Sales & Marketing, Purchase)	
	UNIT III Introduction to Food and Beverage Service	
	Contents:	
	1. Food Service Industry: Development of food service industry in	
	India, Classify the food service sectors with examples, features of	
	each sector, types of restaurants and its features	
	2. F&B Department: Importance of the F&B department, functions,	15 hours
	organization.	
	3. F&B Staff of a Hotel. Duties & responsibilities Production & Service	
	Staff.	
	4. Intra and Inter department coordination.	
	5. Food service equipment: Types of cutlery, crockery & glassware	
	6. Uses of Restaurant equipment, purchase considerations & storage.	
	UNIT IV Introduction to Food and beverage Production  1. Organisation of a professional kitchen, guidelines and requirements	
	of personal hygiene and food safety standards, avoiding food	
	contamination, uniform and protective clothing.	
	2. Usage of knives, hand tools, heavy equipment in the kitchen.	
	3. Vegetables - classification of vegetables, pigment and colour	
	Changes, effect of different cooking methods on vegetables,	
	controlling Changes in texture, flavour, nutrient loss, cuts of	I 15 hours
	vegetables. Classical dishes made using vegetables.	
	4. Classification, uses of fruits in cooking, usage of processed fruits.	
	5. Meats-Physical and Chemical Characteristics of meat, cuts of	
	Chicken, Beef, Pork, Lamb.	
	6. Eggs- Structure, classification and grading of eggs, selection, storage	
	and uses of eggs in food.	

Pedagogy:	Teaching and learning strategies will include, but not be limited to, lectures,
	tutorials, practical's, Role plays, guest speakers, videos, (including online videos),
	and case studies.
References/	Suggested Reading Unit I:
Readings:	1. G. Raghubalan and S. Raghubalan. Hotel Housekeeping Operations and
	Management, 3 <sup>rd</sup> Edition 2015.J. R. Tewari. Hotel Front Office Operations &
	Management,2 <sup>nd</sup> Edition, 2016.
	Suggested Reading Unit II:
	1. S. K. Bhatnagar. Front Office Management, First Edition 2002
	2. M. Singh, and J. B. George, Housekeeping- Operations, design and
	management. Jaico Publishing, 2011.
	3. S. Andrews, Textbook of Hotel Housekeeping Management and Operations. Mc
	Graw Hill Education, 2020
	4. K.C.K. R. Kadam, Housekeeping operations and Management for Hospitality.
	UDH Publishers, 2013.
	Suggested Reading Unit III:
	<ol> <li>R., Food and Beverage Service, Oxford University press, Second Edition (2016).</li> <li>Dennis Lillicrap and John Cousins, Food and Beverage Service, Book Power,</li> </ol>
	Eight Edition, 2014.
	3. Sudhir Andrews, Food and Beverage Service Training Manual, Tata McGraw Hill
	Publishing Company Limited, Second Edition. (reprint 2005)
	4. Bobby George, Sandeep Chatterjee, Food and Beverage Service and
	Management, Jaico Publishing House, (Eleventh Impression 2016).
	Suggested Reading Unit IV:
	1. Thangam E. Philip, Modern cookery, Orient Black swan Private Limited, Sixth
	Edition (2010), Vol.1
	2. Thangam E. Philip, Modern cookery, Orient Black swan Private Limited, Sixth
	Edition (2010), Vol.2
	3. Parvindar Singh. Bali, Food Production Operations, Oxford Publication (2014)
	Sixth impression (2016)
Course	At the end of the course the students will be able to:
Outcomes:	1. Analyse the operations of the rooms division in hospitality industry.
	2. Differentiate hotels based on standards, size, location, clientele, duration of
	stay, Level of service and Ownership
	3. To understand basic skills of Front Office and Housekeeping.
	4. Apply skills in Telephone Handling

Course Code: MGH - 131

Title of the Course: Cultural Heritage of Goa

Number of Credits: 03 Effective from AY: 2023-24

Effective from AY:		
Pre-requisites	Std XII examination pass in any discipline	
for the Course:		
Course	The aim is to introduce the student The Culture & Heritage of Goa, Th	
Objectives:	Cuisine, Culture & age-old Traditions of Goa from the Hospitality & T	ourism point
	of view.	
Content:		No of
		hours
	UNIT I: Geographic specialty of Goa.	
	The basic topography of Goa& social assets in Goa.	
	Sahyadri Range/ Western Ghats of Goa.	
	Goan Traditional Architecture of -Temples, Churches, Mosques,	
	Palaces, Forts & Monuments of Goa.	15 hours
	Modes of housing & modes of Transportation in Goa.	
	Flora & Fauna of Goa.	
	Intangible Heritage Phrases, idioms from Goan society.	
	Customs of birth and death, Significance of Goan names.	
	UNIT II: Goan Customs and traditions	
	Goan weddings-customs and traditions,	
	Age old Customs & traditions of Goans,	
	Portuguese Era: Influence of Portuguese elements on Goan culture&	
	Society, Gaunkari System and Communidades.	15 hours
	Pre-Portuguese Goan culture: Dress, Cuisine, Drinks & Amusement	
	Liberation Movements & Post Portuguese era,	
	Revolts during Portuguese rule, Operation Vijay.	
	State Administrators, Language issue, Opinion Poll,	
	Goan identity, Medium of Instructions.	
	UNIT III: Traditional Folk Art & Cuisine of Goa	
	Goa's folk performing Arts and Theatres.	
	Traditional Music, Folk Dances & Theatre of Goa.	
	Goan Traditional Ornaments & Jewellery,	
	Goan Dressing Styles & Attire.	15 hours
	Authentic Cuisine of Goa: The culinary art and food in Goa & cultural effects on ethnic cuisine	
	Traditional Trades & occupations of Goa.	
	Traditional Folk Games of Goa. Festivals of Goan Hindus, Christians&	
	Muslims.	
Pedagogy:	The sessions will be conducted using all or any of the methods of Ped	adody strcp
redagogy.	as Lectures/tutorials/field work/outreach activities/project	agogy such
	work/viva/seminars/term papers/assignments/presentations/ self-stu	ıdv/case
	studies or a combination of some of these.	,,
	Sessions shall be interactive in nature to enable peer group learning.	
References/	Dr. Phaldessai.S, Dempo. V,Kaleidoscopic Goa: A cultural atlas. Educati	ion &
Readings:	Research Foundation. 2018	on a
incuanigs.	Ramani, S.Operation Vijay. Broadway BookCentre. 2012	
	LoboPJ, Magnificent monuments of Old Goa. RajhaunsVitaran. 2018	
	Mitragotri V.R, A Socio-Cultural History of Goa :From the Bhojas to the	٠
	Vijayanagar. Institute Menezes Braganza Institute 1999.	•
	Malgaonkar.M, Miranda, M.Inside GoaArchitecture.	
	Trialguotikatiini, iviitatiaa, iviitisiae Goariettieetare.	

	Kerkar.RNatural History of Goa- Broadway Publication. 2017
	LainerH, Alvares.R,Birds of Goa; The Goa Foundation.
	Maria Lourdes Bravo Rodrigues, Feasts, Festivals & Observances in Goa.L& L
	publications. 2004
	Fernandes P,Traditional Occupations of Goa. The Word Publication.
Course	At the end of the course, the students will be able to:
Outcomes:	1. Develop the ability to appreciate the Rich Goan culture & Tradition, with an
	intention to document & record the same.
	2. They will have an ability to seek and also create cross reference/s of the Goan
	tangible & intangible heritage.
	3. Students will develop the ability to appreciate the rich Goan cultural ethos.
	They will have a holistic view of the Goan culture.
	4. They will develop the ability to draw a comparison between the pre-
	Portuguese and Portuguese styles of living and an intermingling of both the
	cultures.

Course Code: MGH-141

**Title of the Course: Food and Beverage Operations** 

Number of Credits: 03 Effective from AY: 2023-24

Pre-requisites for	Std XII examination pass in any discipline.	
the Course:	Stu All examination pass in any discipline.	
Course Objectives:	The course aims to familiarize students with the Food and Beverage	2
	Operations of the Hospitality industry.	
Content:		No of
		hours
	UNIT I Food Service Industry	
	Development of food service industry in India, Classify the food	
	service sectors with examples, features of each sector, Types of	15 hours
	restaurants and its features, Employment opportunities F&B	Theory
	Department: Importance of the F&B department, functions,	THEOLY
	Organization, F&B Staff of a Hotel, Intra and Inter department	
	coordination, Qualities required for staff.	
	UNIT II Food service equipment	
	Classification, types of furniture, sizes, Various kinds of Linen &	
	specification, Types of cutlery, crockery & glassware its uses,	
	purchase considerations, storage. Appraising restaurant	
	equipments, Categorize the food service equipments with	Practical
	examples, identify the cutlery, crockery, glassware, know their	
	sizes & uses. To learn the procedure for cleaning and polishing	
	cutlery, crockery and glassware, Napkin Folding techniques	
	UNIT III Styles of Food Service	
	Waiter service, self-service & assisted service. Features of each	
	group & methods, advantages and limitations of each service,	15 hours
	suggest suitable styles for an F&B outlet, factors influencing the	Practical
	styles. To be able to lay table cloths and learn the art of relaying table cloths. To be able to manipulate service gears for handling	
	various foods to handle cutlery, crockery and glassware correctly	
	UNIT IV Functions of a Waiter	
	Taking Reservation, Briefing and debriefing, Side board setup,	15 hours
	mise en place and mise en scene, Ala Carte and Table d hote Cover	
	set up.	Tractical
	UNIT V Menu Knowledge & Planning	
	Origin, types of Menus, French Classical menu, A la Carte	15 hours
	sequence. Cover and Accompaniments for selected dishes, Order	Practical
	taking, Writing KOT and BOT.	
Pedagogy:	Teaching and learning strategies will include, but not be limited	to, lectures,
	tutorials, practical's, Role plays, guest speakers, videos, (inclu	iding online
	videos), and case studies.	
References/	1. Singaravelavan, R. Food and Beverage Service, 8 <sup>th</sup> Edition, 2016	
Readings:	2. Lillicrap, D., & Cousins, J. Food and Beverage Service, 8th Edition, 2	
	3. Andrews, S. Food and Beverage Service Training Manual, 2 <sup>nd</sup> edition	
	4. George, B., & Chatterjee, S. Food and Beverage Service and Mana	agement, 1 <sup>st</sup>
_	Edition, 2008	
Course Outcomes:	At the end of the course the students will be able to:	
	1. Analyse the operations of the food and beverage in hospitality inc	dustry.
	2. Describe various styles of Food Service	
	3. To understand basic skills of Food and Beverage personnel	

Course Code: MGH-101

Title of the Course: Fundamentals of Tourism

Number of Credits: 4
Effective from AY: 2023-24

Effective from AY: 202	23-24	
Pre-requisites for	Pass in 12 <sup>th</sup> Standard in any discipline.	
the Course:		
Course Objectives:	At the end of the subject, the student will be able to deal with	Tourism as a
	System rather than as a set of separate entities or processes.	
Content:	Unit I: Overview of Tourism	No of
	Tourism: Definition, Components of Tourism and Tourism	hours
	Management. Basic Approach to the Study of Tourism, Economic	15 hours
	Importance, Benefits and Costs of Tourism	
	Tourism through the Ages: Early Beginnings, Early tourist	
	attractions, The first travel agents, Historic Transportations	
	Career Opportunities: Job forecasts, job requirements, career	
	possibilities, Career paths in Tourism	
	Practical:	
	Debates on tourism	
	Exercise on career planning in tourism	
	Unit II: Organization of Tourism	15 hours
	International Organizations, Development Organizations, Regional	
	Organizations	
	Passenger Transportation: Airline Industry, Rail Industry, Motor	
	Coach Industry, Automobile, Cruise Industry, Other modes.	
	Hospitality and Related Services: The Lodging Industry, The Food Service Industry, Meeting Planners	
	Organizations in the Distribution Process: Travel Agents, The	
	Internet, Consolidators, The Tour Wholesaler, Specialty	
	Channelers	
	Attractions, Entertainment, Recreation: Introduction, Attractions,	
	Gaming, Recreation, Entertainment, Festivals and Events,	
	Shopping, Education, Publishing, Marketing and Publicity	
	Organizations.	
	Practical:	
	Field study on passenger transportation, hospitality services,	
	travel agencies and tour operators, and other tourist attractions.	
	Unit III: Tourism Supply and Demand	15 hours
	Tourism Components and Supply: Supply Components, Natural	
	Resources, Built Environment, Operating Sectors, Spirit of	
	Hospitality and Cultural Resources, Matching Supply with Demand	
	Measuring and Forecasting Demand: Why Demand Is Important,	
	Demand to a Destination, Measuring Demand, Projection	
	Methodology	
	Tourism's Economic Impact, Optimization, Economic Multipliers	
	Practical: Field study	
	Unit IV: Understanding Travel Behavior and Tourism Policy,	15 hours
	Planning and Development	
	Cultural and International Tourism for Life's Enrichment:	
	Developmental and Promotional Measures, Types of Destinations	
	as Travel Experiences, Other Tourist Appeals, Travel experiences	
	Sociology of Tourism: Effects on the Individual, Effects on the	
	Family, Effects on Society, Life Characteristics and Travel,	

	· · · · · · · · · · · · · · · · · · ·
	Emergence of Group Travel Patterns, Social (Subsidized) Tourism,
	Summary of the Principal Social Effects of Tourism, Barriers to
	Travel
	Tourism Policy: A Definition, The Focus of Tourism Policy: The
	Competitive/Sustainable Destination, The Major Parameters of
	Tourism Destination Management, Tourism Policy: Structure,
	Content, and Process, The Process of Tourism Policy Formulation
	Tourism Planning, Development, and Social Considerations:
	Planning for a Competitive/Sustainable Destination, The Nature of
	Tourism Planning, Relating Tourism Planning to Tourism Policy,
	Why Tourism Planning Is Necessary, The Planning Process, Goals
	of Tourism Development, Political Aspects of Tourism
	Development
	Practical: Field study
Pedagogy:	Lectures/ tutorials/laboratory work/ field work/ outreach activities/ project
	work/ vocational training/viva/ seminars/ term papers/assignments/
	presentations/ self-study/ Case Studies etc. or a combination of some of these.
	Sessions shall be interactive in nature to enable peer group learning.
References/	1. C. R. Goeldner, J. B. Ritchie, Tourism principles, practices, philosophies, John
Readings:	Wiley and Sons, 2017.
	2. B. I. Kastarlak, B. Barber, Fundamentals of planning and developing tourism,
	Pearson New International Edition, 2013.
	3. C. Cooper, Essentials of Tourism, SAGE Publication, 2020
	4. S. K. Swain, J. M. Mishra, Tourism: Principles and Practices, Oxford University
	Press, 2011.
	5. P.N Acha-Anyi, Fundamentals of Tourism, Van Schaik Publishers, 2020
Course Outcomes:	At the end of the course the student will be able to:
	1. Understand and identify evolution, importance of travel and tourism for
	the economy.
	2. Analyze various sectors and its role in the growth of tourism industry.
	3. Identify the reasons for the growth of famous tourist attractions and
	analyze its impact on tourism industry.
	4. Analyze the importance of tourism planning, and tourism policy
	formulation for competitive and sustainable development of destinations.
	5. Evaluate the importance of tourism industry as a system

Course Code: MGH-132

**Title of the Course: Event Management** 

Number of Credits: 3
Effective from AY: 2023-24

Pre-requisites for	Pass in 12 <sup>th</sup> Standard	
the Course:		
Course Objectives:	To understand the process of event management.	
Content:	Unit 1 Introduction to Events	15 Hours
	Introduction to Events, Major characteristics, Classification of	
	Events, Five Cs of event management Advantages of events,	
	Meetings, Incentive, Conference and Exhibitions (MICE) Market	
	and Tourism: History, Components, Economic and social impacts,	
	Functions, Structure and Sources of funds. Tourism festivals-	
	Trade Fairs -Local Festivals	
	Unit 2 Event Planning and Production Process	15 Hours
	Events venues: Concept and types, Conference venues: Facilities,	
	Check-in and check-out procedures, Conference room lay-out,	
	Functions of India Convention Promotion Bureau (ICPB) and	
	International Congress and Convention Association (ICCA). Trade	
	shows and exhibitions/expositions: Types, Benefits of	
	Exhibitions, Contract negotiations, Negotiation with hotels,	
	airlines and ground handlers, Closing of an event, Evaluation of	
	Events.	
	Unit 3 Special Event Management	15 Hours
	Definition, Researching for special events – Religious, Political,	
	Social and Commercial, Types of permissions for events,	
	Design and production of the Event, Location, Venue, Special	
	Events – Wedding, World Sporting Events, Film Festivals,	
	Beauty Pageants, Fund-Raisers. Luxury Events – Yachting and	
Dodogogu	Golfing.  Lectures/ tutorials/laboratory work/ field work/ outreach activities	os / project
Pedagogy:	work/ vocational training/viva/ seminars/ term papers/assignmer	
	presentations/ self-study/ Case Studies etc. or a combination of so	
	Sessions shall be interactive in nature to enable peer group learni	
References/		pecial Even
Readings:	Management. Austria: Wiley, 2005.	beeldi Eveli
11000	2. G.G. Fenich, Meetings, Expositions, Events, and Conventions: Ar	n Introduction
	to the Industry. United Kingdom: Pearson, 2016.	
	3. J. Kennell, N. Wilde, C. Bladen, and E. Abson, <i>Events Mana</i>	gement: An
	Introduction. United Kingdom: Taylor & Francis, 2017.	J
	4. D.C. Vashishth, Simplified Events Management: A Text Book to Ev	vent Planning,
	Fundraising and Safety Management. OrangeBooks Publication, 2	020.
	5. A. Yeark, K.A. Smith, M. Fang, M. Sigala, and R. Presbury, Case Bo	ased Research
	in Tourism, Travel, Hospitality and Events. Singapore: Springer Sing	gapore, 2022.
Course Outcomes:	After the completion of this course, the students will be able to:	
	1. Define the event management process and the event life cycle.	
	2. Apply Event management concepts to Tourism specific Events.	
	3. Compare cultural, regional and MICE events.	
	4. Evaluate best practices in event planning and production.	

Course Code: MGH-142

**Title of the Course: Front Office Operations** 

Number of Credits: 03 (1T+2P) Effective from AY: 2023-24

Effective from AY: 20 Pre-requisites for	Std XII examination pass in any discipline.	
the Course:	Sta XII examination pass in any discipline.	
Course Objectives:	The course aims to familiarize students with the Front Office Operation	ons of the
course objectives.	Hospitality industry.	7113 01 1110
Content:		No of
		hours
	UNIT I Introduction to Front Office Operations	
	Hotel Tariff Plans, Types of Guest Rooms. Front Office	4 F. la a
	Organization: Function areas and layout of Front Office. Duties	15 hours
	and Responsibilities of Front Office Personnel, Qualities of Front	Theory
	Office Personnel, Sections of Front Office and Responsibilities	
	UNIT II Reservation	
	Practising effective verbal and nonverbal communication (facial	
	expressions, posture, body language)	15 hours
	Practising telephone etiquette.	Practical
	Handling reservations	
	Amendment and cancellation of reservation	
	UNIT III Learning Various Vouchers	
	Registration Card	
	Reservation Form	
	Amendment Slip     Cancellation Slip	
	Cancellation Slip     Arrival (departure patification slip)	15 hours
	<ul><li>Arrival/departure notification slip</li><li>VIP amenities voucher</li></ul>	Practical
	Miscellaneous charge voucher	
	Allowance voucher	
	Paid out voucher	
	Message slip	
	UNIT IV: Pre- registration and Preparation for Guest Arrivals	
	Pre-registration of FIT guests.	
	Pre-registration of Groups	4= 1
	Preparation for FIT/ Group/ VIP guests	15 hours
	To prepare for guest arrivals using standard operating procedures.	Practical
	To welcome, handle the luggage, register and allot rooms to	
	different categories of guests.	
	UNIT V Guest Registration and Guest Services	
	Welcoming, registration, room allocation and luggage handling of	
	FIT/ Group/ VIP guests.	
	Message and mail handling, Paging, baby-sitting services,	
	wake-up call etc	Practical
	Live examples of situation handling	
	Handling guests' daily transactions, maintaining guest folio	
Dodoge	Creating and maintaining guest history	+o  ook
Pedagogy:	Teaching and learning strategies will include, but not be limited	
	tutorials, practical's, Role plays, guest speakers, videos, (incluvideos), and case studies.	iuiiig ofiline
References/	1. J. R. Tewari. Hotel Front Office Operations & Management, 2 <sup>nd</sup> Ed	ition 2016
Readings:	2. Pease, A. Body Language, 1 <sup>st</sup> Edition, 2014	1011, 2010
neauiigs.	2. rease, A. Douy Language, 1 Euition, 2014	

	3. Bhatnagar, S.K. Front Office Management, 1st Edition, 2006
	4. Andrews, S. Textbook of Front Office Management and Operations, 1st
	Edition, 2017
Course Outcomes:	At the end of the course the students will be able to:
	1. Analyse the operations of the Front Office Operation in hospitality industry.
	2. Apply skills in Telephone Handling
	3. Handle various types of reservation
	4. Handle guest registration and services