

SYLLABUS FOR B.A LL.B

SEM I

GENERAL ENGLISH – I

I. Grammar and Usage:

1. Simple, Complex & Compound Sentences
2. Clauses & Phrases
3. Tense & agreement
4. Basic Transformations:
 - Active & Passive
 - Affirmative & Negative
 - Direct & Indirect Speech
5. Question Tags & Short Responses
6. Conditionals
7. Some Common Errors

II. Detailed Study of a Text:

Lord of the Flies – By William Golding.

III. Vocabulary(Communication Skills):

1. Legal Terms (relevant to the subject papers of an LL.B. student)
2. Use of Legal Terms

IV. Comprehension Skills:

1. Reading Comprehension (Principles & Practice)
2. Listening Comprehension
3. Comprehension Passages

V. Compositional Skills:

1. Paragraph Writing & Essay Writing
2. Normal Correspondence
3. Note-taking & Note-making
4. Report Writing
5. Dialogue Writing

Suggested Readings:

M.K. Gandhi : The law and the Lawyer
Ishtiaque Adibi: Law and Language
Denning : Due Process of Law
M.C.Chagla : Roses in December
Burke Edmund: Impeachment of Warren Hastings
M.C. Setalvad : Common Law in I

LAW OF CONTRACT – I

I. General Principles of Contract

1. Nature of contract
2. Definition, Essentials for valid Contract
3. Agreement:
Definition of agreement

Definition of Offer, Essentials, kinds and lapse of offer

Definition of Acceptance, Essentials of a valid acceptance, Revocation of acceptance
Standard Forms of Contracts
4. Consideration:
Definition, Essentials of Consideration, Kinds of Consideration, Agreements without Consideration, Exceptions to the rule, Privity of Contract, Indian and English Concept of Privity.
5. Capacity:
Agreements with Minor, Unsound mind persons and Persons Disqualified by law
6. Free Consent
Voidable contracts: Coercion, undue influence, Misrepresentation, Fraud and Mistake
7. Legality of Object
Effect of Illegal Agreements, Various Illegal Agreements and Agreements opposing public policy
8. Void Agreements:
Effect of void agreements, various void agreements
9. Contingent Contracts
10. Discharge of Contracts:
Discharge by performance: reciprocal promises and its performance, Joint promises, nature and liability of Joint promises,
Discharge by Impossibility: Kinds of Impossibility, Doctrine of frustration, Position in India and Exceptions to Doctrine of Frustration.

Discharge by Agreement: Novation and Remission of performance.

Discharge by Breach: Kinds of breach and effect of breach of contract.
11. Remedies for Breach of Contract:
Kinds of Remedies Damages: Remoteness of Damages, Measure of damages Kinds of damages, Quantum Meruit.
12. Quasi Contracts:
Basis for quasi-contractual relations. Kinds of quasi contracts

II. Government Contracts:

Essentials of Government Contracts. Contractual Liability of Government. Application of principles of quasi contracts in Government Contracts.

III. Specific Relief Act:

Definitions, Recovering Possession of Property, Specific performance of contracts
Rectification of instruments, Rescission of Contracts, cancellation of Instruments,
Declaratory Decrees, Injunction Kinds of Injunctions.

SUGGESTED READINGS:

Mulla	: Indian Contract Act
Desai	: Indian Contract Act
Avtar Singh	: Law of Contract
Ponnusawmy	: Cases and materials on Contract
Anson	: English Law of Contract
R.K.Bangia	: Law of Contract and Specific Relief Act
Jain M.P.	: Indian Constitutional Law
Shukla V.N.	: The Constitution of India

Environmental Studies

1. Multidisciplinary Nature of Environmental Studies

Definition, Scope and Importance

Institutions for Protection of Environment

Need for public awareness

2. Natural Resources

Renewable and non-renewable resources

Role of an individual in conservation of natural resources

Equitable use of resources for sustainable lifestyles

3. Ecosystems

Concept of an ecosystem

Structure and functions of an ecosystem

Producers, consumers and decomposers

Kinds of Ecosystems

4. Biodiversity

Introduction

Biogeographic classification of India

Value of Biodiversity

India as a mega-diversity nation

Hotspots of Biodiversity

Threats to Biodiversity, Habitat loss, poaching of wild life, man wild life conflicts

Endangered and endemic species of India

Conservation of Biodiversity

5. Pollution (Air, Water, Noise, Nuclear, Bio Medical)

Definition

Causes effects and control measures of pollution

6. Social Issues and the Environment

From unsustainable to sustainable development

Urban problems related to energy

Water conservation, rainwater harvesting, and watershed management

Resettlement and rehabilitation of people : Its problems and concerns

Environmental ethics: Issues and possible solutions.

Climate change, global warming, acid rain, ozone layer depletion, nuclear accidents and holocaust

Wasteland reclamation

Consumerism and waste products

Public awareness

7. Human population and the environment

Population growth, variation among nations

Population explosion, family welfare program

Environment and human health

Human rights

Value education

HIV/AIDS

Woman and Child Welfare

Role of information technology in environment and human health

Suggested Readings:

Text book of Environmental Studies for undergraduates courses, Erach Bharucha for UGC , University Press. Hyderabad.

Major Paper – I

POLITICAL SCIENCE – I :POLITICAL THOUGHT

This is an introductory paper to the concepts, ideas and theories in political theory. It seeks to explain the evolution and usage of these concepts, ideas and theories with reference to individual thinkers both historically and analytically. The different ideological standpoints with regard to various concepts and theories are to be critically explained with the purpose of highlighting the differences in their perspectives and in order to understand their continuity and change. Furthermore there is a need to emphasize the continuing relevance of these concepts today and explain how an idea and theory of yesteryears gains prominence in contemporary political theory.

Course Content:

1. Nature and Significance of Political Theory
2. Power and Authority
3. State: Origin and Development
4. State: Dominant Perspectives
5. Sovereignty
6. Citizenship, Rights and Liberty
7. Equality and Justice
8. Democracy
9. Development and Welfare State
10. Theories of Social Change

Suggested Readings:

1. Sir E. Barker, Principles of Social and Political Theory, Calcutta, Oxford University Press, 1976.
2. N. P. Barry, Introduction to Modern Political Theory, London, Macmillan, 1995.
3. S. Benhabib and D. Cornell, Feminism as Critique, Cambridge, Polity Press, 1987.
4. S. I. Benn and R. S. Peters, Social Principles and the Democratic State, London, George & Allen, 1959.
5. Brecht, Political Theory: The Foundations of Twentieth Century Political Thought, Bombay, The Times of India Press, 1965.
6. M. Carnoy, The State and Political Theory, Princeton NJ, Princeton University Press, 1984.
7. G. Catlin, A Study of the Principles of Politics, London and New York, Oxford University Press, 1930.
8. B. Crick, In Defence of Politics, Harmondsworth, Pelican Books, 1963.
9. R. Dahl, Modern Political Analysis, Englewood Cliffs NJ, Prentice Hall, 1963.
10. D. Easton, The Political System: An Inquiry into the State of Political Science, New York,

MINOR PAPER – A : ECONOMICS – I :MICRO ECONOMICS

As a foundation course, in this Paper, student is expected to understand the behaviour of an economic agent, namely, a consumer, a producer, a factor owner and the price fluctuation in a market. The approach of this paper is to study the behaviour of a unit and analysis is generally static and in partial equilibrium framework.

The modules incorporated in this Paper deal with the nature and scope of economics, the theory of consumer behaviour, analysis of production function and equilibrium of a producer, the price formation in different markets structures and the equilibrium of a firm and industry. In addition, the principles of factor pricing and commodity pricing as also the problems of investment and welfare economics have been included.

1. Introduction

Nature and scope of economics; Methodology in economics; Choice as an economic problem; basic postulates; Role of price mechanism; Demand and supply; Basic framework — applications; Market equilibrium.

2. Consumer's Behaviour

Utility — Cardinal and ordinal approaches; Indifference curve; Consumer's equilibrium (Hicks and Slutsky); Giffin goods; Compensated demand; Elasticity of demand — Price, income and cross; Consumer's surplus; Engel curve.

3. Theory of Production and Costs

Production decisions; Production function; Iso-quant; Factor substitution; law of variable proportions; returns to scale; economies of scale; Different concepts of cost and their interrelation; Equilibrium of the firm; Expansion path; Empirical evidence on costs.

4. Market Structure

Market forms — Perfect and imperfect markets; Equilibrium of a firm — Perfect competition, monopoly and price discrimination; Measure of monopoly power; Monopolistic competition; Duopoly, Oligopoly; Taxation and equilibrium of a firm; Notion of controlled and administered prices.

5. Factor Pricing

Marginal productivity theory of distribution; Theories of wage determination; Wages and collective bargaining; Wage differentials; Rent — Scarcity rent; Differential rent; Quasi rent;

Interest — Classical and Keynesian theories; Profits — Innovation, risk and uncertainty theories.

6. Investment Analysis

Payback period—average annual rate of return, Net present value, Internal rate of return criteria, price changes, risk and uncertainty, elements of social cost-benefit analysis.

7. Welfare Economics

Problems in measuring welfare; Classical welfare economics; Pareto's criteria; Value judgment; Concept of a social welfare function; Compensation principle — Kaldor, Hicks.

Suggested Readings:

1. Bach, G.L. (1977), Economics, Prentice Hall of India, New Delhi.
2. Gauld, J.P. and Edward P. L. (1996), Microeconomic Theory, Richard. Irwin, Homewood.
3. Henderson J. and R.E. Quandt (1980), Microeconomic Theory : A Mathematical Approach, McGraw Hill, New Delhi.
4. Heathfield and Wibe (1987), An Introduction to Cost and Production Functions, Macmillan, London.
5. Koutsoyiannis, A. (1990), Modern Microeconomics, Macmillan.
2. Lipsey, R.G. and K.A. Chrystal (1999), Principles of Economics (9th Edition), Oxford University Press, Oxford.
3. Mansfield, E. (1997), Microeconomics (9th Edition), W.W. Norton and Company, New York.
4. Ray, N.C. (1975), An Introduction to Microeconomics, Macmillan Company of India Ltd., Delhi.
5. Ryan, W.J.L. (1962), Price Theory, Macmillan and CO. Limited, London.
6. Samuelson, P.A. and W.D. Nordhaus (1998), Economics, Tata McGraw Hill, New Delhi.
7. Stonier, A.W. and D.C. Hague (1972), A Textbook of Economic Theory, ELBS & Longman Group, London.
8. Varian, H.R. (2000), Intermediate Microeconomics : A Modern Approach (5th Edition), East-West Press, New Delhi.

SEM II

GENERAL ENGLISH – II

I. Vocabulary:

1. Foreign words and phrases (important Latin and English affixes)
2. Idiomatic expressions
3. One-word substitutions
4. Words often confused

II. Comprehension Skills and compositional Skills:

1. Precis-writing and Summarising
2. Drafting of Reports
3. Comprehension passages
4. Essay-writing on topics of legal interest

III. Speech Training:

1. Reading aloud (knowledge of proper pauses)
2. Key sounds, their discrimination and accent
3. Consulting a Pronouncing Dictionary
4. Rapid reading and Debating exercises

IV. Detailed Study:

1. *Advice to a young man interested in going into Law* - by Felix Frankfurter
2. *The victimisation of witnesses* –by Lord Denning
3. *Cross-examination of Pigott before the Parnell Commission*
–by Sir Charles Russell
4. *On the entirely reasonable murder of a police constable*
-by George Bernard Shaw

V. Comprehension of Legal Texts (Detailed Study):

1. *Why Criminals Are Acquitted* –by Justice A.S. Anand
2. *Curbing Crime*– by Justice R.P.Sethi

LAW OF TORTS

1. Nature and Definition of Tort various definitions of tort, nature of tort, essentials of tort, mental elements in tortious liability.
2. General Defences
3. Capacity Minor, Corporation, Convict, Husband and Wife, Sovereigns, Joint tortfeasors and independent tortfeasors.
4. Vicarious Liability Master-Servant; Principal – Agent; Vicarious Liability of the State- position in India
5. Remoteness of Damage test of directness, test of reasonable foresight
6. Trespass to the person Assault, Battery and False Imprisonment and Remedies
7. Trespass to Land meaning, trespass ab initio and remedies
8. Trespass to goods meaning, conversion of goods – meaning, kinds of conversion; detinue
9. Negligence Essentials of negligence; Contributory Negligence
10. Nervous Shock
11. Rule of Strict Liability rule and exceptions; The Rule of absolute liability
12. Liability for dangerous animals Scienter rule, cattle trespass and ordinary liability
13. Liability for dangerous chattels liability towards immediate transferee, towards ultimate transferee.
14. Liability for dangerous premises obligation towards lawful visitors, trespassers and children
15. Nuisance Kinds of nuisance, Essentials, Defences
16. Defamation kinds, essentials, defences
17. Abuse of legal procedure
18. Interference with contract, business – inducing breach of contract, intimidation, conspiracy, malicious falsehood, passing off
19. Deceit
20. Discharge of tortious liability
21. Death in relation to tort effect of death on a subsisting cause of action, causing of death as being actionable as a tort.
22. Remedies damages, injunctions, specific restitution; extra judicial remedies.
23. Consumer Protection Act: consumer, Consumerism, Unfair Trade Practices, Restrictive Trade Practices and Redressal Forums.

Suggested Readings:

Ratanlal and Dhirajlal	Law of Torts
Salmond	Law of Torts
Winfield	Law of Torts

LEGAL RESEARCH AND METHODOLOGY

I. Judgments

1. Union of India v. Rati Pal Saroj (AIR 1998 SC 1117)
2. Headmistress, Govt. Girls High School V Mahalkshmi (AIR 1998 Madras 86)
3. Zafar Ahmad Khan v. State (AIR 1963 Allahabad 105)
4. Malan v. State of Bombay (AIR 1960 Bombay 393)
5. Raunaq International Ltd. v. I.V.R. Constructions Ltd (AIR 1999 SC 369)
6. Delhi Municipal Corporation v. Susheela Devi
7. K. T. Pavunny v. K.T Mathew (AIR 1982 Ker. 309)
8. M.P.Ojha v. State of M. P.
9. I.T.C. Ltd., Workers Welfare Association v. Management of ITC(AIR 2002 SC 937)
10. Sajjan Raj Surana v. Jaipur Vidyut Nigam Ltd. (AIR 2002 Rajasthan 109)
11. Rajesh Chandulal Gandhi v. State of Gujarat (AIR 2002 SC1412)
12. AdhyatmaBhattarAlwar v. AdhyatmaBhattar Sri Devi (AIR 2002 SC 88).
13. M. Gowda. v. A. Gowda (AIR2002 SC 215)
14. State of Maharashtra v. Bharat FakiraDhiwar (AIR 2002SC 16)
15. Union of India v. Bhagwati Prasad (AIR 2002 SC 1301)
16. M. C. Mehta v. Union of India (AIR 2002 SC 1696)

II. Elements of Legal Research

1. Methods of Research
2. Tools of Research
3. Use of Library
4. Use of online legal database

III. LEGAL MAXIMS

1. Actioperpersonalismortiuur com persona
2. Actusnonfacitreumnisimens sit rea
3. Audi altermpartem
4. Causaproxima et non remotaspectatur
5. Caveat emptor
6. De minimus non curatlex
7. Delegatus non potestdelegare
8. Ex nudopacto non orituractio
9. Exturpicaus non orturactio

10. Ignorantiafacitexcusat, ignorantiajuris non excusat
11. Lex non cogit ad impossibilia
12. Nasciturusprojamnatohabetur
13. Nemo debet esse iudex in propria
14. Nemo debet vexari pro uno et eadem causa
15. Nemo det quod non habet
16. Nemo tenetur seipsum accusare.
17. Novus actus interveniens
18. Pendente lite nihil innovetur
19. Qui facit per alium facit per se.
20. Res ipsa loquitur
21. Respondent superior
22. Solus populi suprema lex
23. Ubi jus ibi remedium
24. Vigilantibus, non dormientibus, jura subveniunt.
25. Volenti non fit injuria

IV. Legal Terms

1. Abandonment, accessory, accomplice, acquittal, act of god, act of state, Actus reus, ad idem, adjournment, adverse witness, affidavit, alibi, alien, Alimony, almshouse and thoro, amicus curiae, amnesty, annuity, antecedent debt, Appeal, appurtenant, arbitration, attachment, averment.
2. Bail, bailment, banishment, Bankruptcy, battery, bench, bigamy, burden of proof.
3. Capital punishment, Case law, caveat, Circumstantial evidence, cognizable offence, cohabitation, Common law, compromise, consanguinity, corroboration, crime.
4. Deposition, Dictum, dissolution, divorce, documentary evidence, domicile, due care, Dying declaration.
5. Equity, estoppel, eviction, evidence, exhibit, ex parte .
6. F I R, Functus officio.
7. Guarantee, guardian
8. Hearing, homicide.
9. In camera, injunction, Inquest, inquisitorial procedure, insanity, intention, intestate, intra vires.
10. Jurisdiction.
11. Law reports, legislature, litigation, locus standi.
12. Mens rea, Mesne profits, mortgage.

13. Negligence, negotiable instrument, Non-cognizable offence.
14. Oath, over rule, ownership.
15. Pardon, penalty, perjury, Plaintiff, Possession, preemption, privity, procedure, promissory Note, proof, Prosecution, proviso, punishment
16. Quasi judicial, quid proquo, quorum.
17. Ratio decidendi, receiver, remedy, remission, repeal, representative action, resnullis, resjudicata, respondent.
18. Sans recourse, schedule, sentence, show cause, standard of proof, stare decisis, statute law.
19. Testimony treason.
20. Ultra virus, undue Influence, usage.
21. Vexatious suit, void.
22. Warrant, welfare law, willingness, wrong.

V. Legal Notice

VI. Affidavit

Suggested Readings:

Trayner.	:Latin Maxims
Agarwal R.K.	:Legal Dictionary
Bhatnagar R.P. & Bhargava.	:Law and Language
Hubert Broom.	:A selection legal maxims
:All India Reporters	

MAJOR PAPER – II - POLITICAL SCIENCE

Indian Government and Politics

This paper focuses in detail on the political processes and the actual functioning of the political system. It simultaneously studies in detail the political structure- both Constitutional and Administrative. It emphasizes on local influences that derive from social stratification of castes and jatis, from language, religions, ethnic and economic determinants and critically assesses its impact on the political processes. The major contradictions of the Indian political process are to be critically analyzed along with an assessment of its relative success and failures in a comparative perspective with other developing countries and in particular those belonging to the South Asian region.

Course Content:

1. The Making of India's Constitution and its sources
2. Basic Features of India's Constitution
3. Preamble, Fundamental Rights and Duties, and the Directive Principles of State Policy
4. Union Government: President, Parliament, Cabinet and Prime Minister
5. The State Government: Governor, Council of Ministers and the Chief Minister
6. Centre-State Relations
7. Supreme Court and the Constitutional Process
8. Political Parties: National and Regional Parties
9. The Election Commission and Electoral Reforms
10. Major issues in Indian Politics
 - (a) Caste
 - (b) Religion
 - (c) Languages
 - (d) Region
 - (e) Poverty-Alleviation

Suggested Readings:

1. S. P. Aiyar and U. Mehta (eds.), *Essays on Indian Federalism*, Bombay, Allied Publishers, Bombay, 1965.

2. G. Austin, *The Indian Constitution: Corner Stone of a Nation*, Oxford, Oxford University Press, 1966.
3. *Press*, 1966.
4. *Working a Democratic Constitution: The Indian Experience*, Delhi, Oxford University Press, 2000.
5. D. D. Basu, *An Introduction to the Constitution of India*, New Delhi, Prentice Hall, 1994.
6. U. Baxi, *The Indian Supreme Court and Politics*, Delhi, Eastern Book Company, 1980.
7. C. Bettleheim, *Independent India*, London, MacGibbon, 1968.
8. C. P. Bhambhri, *The Indian State: fifty years*, New Delhi, Shipra, 1997.
9. S. Bose and A. Jalal, *Modern South Asia: History, Culture, Political Economy*, London, Routledge, 1997.
10. P. Brass, *Politics of India Since Independence*, Hyderabad, Orient Longman, 1990.
11. *Caste, Faction and Party in Indian Politics*, Vols.2, Delhi, Chanakya Publications, 1984-1985.
12. *Language, Religion and Politics in North India*, London, Cambridge University Press, 1974.
13. J. Brown, *Modern India: the Origins of an Asian Democracy*, Delhi, Oxford University Press, 1985
14. M. Chadda, *Ethnicity, Security and Separatism in India*, Delhi, Oxford University Press, 1997.
15. Chanda, *Federalism in India: A Study of Union-State Relations*, London, George Allen & Unwin, 1965.
16. B. L. Fadia, *State Politics in India*, 2 vols. New Delhi, Radiant Publishers, 1984.

MINOR PAPER –ECONOMICS II:

INDIAN ECONOMY

1. Indian economy on the eve of independence

Features, Economic Consequences of the British rule, Colonial Exploitation- forms and consequences. Case for protection of Indian industries of Drains- its pros and

Cons.

2. Structure of the Indian Economy

Basic features; Natural resources - Land, water and forest resources; Broad demographic features - Population size and growth rates, sex composition, rural-urban migration, occupational distribution; Problem of over-population; Population policy; Infrastructure development; National Income.

3. Development indicators of Indian economy

Meaning of development (in brief), indicators of development- income indices: GDP, GNP, NNP, NOP, PC!.non income indices, human development in ex- meaning, measurement, international, national, state level, quality of index (PQLI)

4. Planning in India

Objectives; Strategy; Broad achievements and failures; Current Five Year Plan - Objectives, allocation and targets; New economic reforms - Liberalization, privatization and globalization; Rationale behind economic reforms; Progress of privatization and globalization, planning commission.

5. Agriculture

Nature and importance; Trends in agricultural production and productivity; Factors determining productivity; Land Reforms; New agricultural strategy and green revolution; Rural credit, Agricultural marketing.

6. Industry

Industrial development during the planning period; Industrial policy of 1948, 1956, 1977 and 1991; Industrial licensing policy - MRTP Act, FERA and FEMA; Growth and problems of small scale industries; Role of public sector enterprises in India's industrialization.

7. External Sector

Role of foreign trade in India's economic development; features of Indian foreign trade, Trends in exports and imports; Composition and direction of India's foreign trade; Balance of payments crisis and the New economic reforms - Export promotion measures and the new trade policies. Foreign capital - FDI, aid; Multinational corporations (MNCs).

8. Infrastructure

Role of infrastructure in economic development; Types: Transport, communication, energy, warehousing, education, healthcare.

9. Banking

Growth and structural changes in Indian Banking prior to 1991: nationalization of banks, branch expansion, deposit mobilization, development oriented banking, propriety sector lending.

Banking sector reforms since 1991: Recommendations of Narshimham committee and 1992-2006 reforms.

10. Poverty, Inequality and Unemployment

Meaning, Causes and interrelationship between Poverty, Inequality and Unemployment, regional characters: income distribution (state wise per capita, net domestic product, disparities) poverty (Population below poverty line in different states).

BASIC READING LIST

- Datt, R. and K.P.M. Sundharam (2001), Indian Economy, S. Chand & Company Ltd., New Delhi.
- Dhingra, I. C. (2001), The Indian Economy : Environment and Policy, Sultan Chand & Sons, New Delhi.
- Dutt, R.C. (1950), The Economic History of India Under Early British Rule, Low Price Publications. Delhi.
- Kumar, D. (Ed.) (1982), The Cambridge Economic History of India, Volume II, 1757- 1970, Orient Longman Ltd., Hyderabad.
- Misra, S.K. and V.K. Puri (2001), Indian Economy Its Development Experience, Himalaya Publishing House, Mumbai. •

ADDITIONAL READING LIST

- Gadgil, D.R. (1971), The Industrial Evolution in India in Recent Times, 1860- 1939, Oxford University Press, Bombay.
- Government of India, Economic Survey (Annual), Economic Division, Ministry of Finance, New Delhi.
- Naoroji, D. (1962), Poverty and Un-British Rule in India, Low Price Publications, Delhi.
- Planning Commission (1999), Ninth Five Year Plan, Government of India, New Delhi.
- Singh, V.B. (Ed.) (1965), Economic History of India, 1857-1956, Allied Publishers Private Limited, Bombay.
- Ahluwalia, I.I. and I.M.D. Little (Eds.) (1999), India's Economic Reforms and Development (Essays in honour of Manmohan Singh), Oxford University Press, New Delhi.
- Jalan, B. (1992), The Indian Economy : Problems and Prospects, Viking, New Delhi.

Jalan, B. (1996), *India's Economic Policy - Preparing for the Twenty-first Century*, Viking, New Delhi.

Parikh, K.S. (1999), *India Development Report - 1999-2000*, Oxford University Press, New Delhi.

Dart, R. (Ed.) (2001), *Second Generation Economic Reforms in India*, Deep & Deep Publications, New Delhi.