



Goa University


Goa Business School


Report on workshop on “Entrepreneurial Opportunities in Financial Services”

1. Title of the Event/Activity/program	workshop on “Entrepreneurial Opportunities in Financial Services”
2. Date and Time	<p>Session 1: Mr. Hari G. Kamat – 13/02/2024 from 11.30 am to 1.30 pm</p> <p>Session 2: Mr. Rajesh Gaonkar – 15/02/2024 from 11.30 am to 1.30 pm</p> <p>Session 3: Mr. Girish Rane - 16/02/2024 from 11.30 am to 1.30 pm</p> <p>Session 4: Mr. Harshraj Bhanastarkar - 16/02/2024 from 11.30 am to 1.30 pm</p> <p>Session 5: Mr. Mahesh Pai – 11/03/2024 from 11:30 am to 1:30 pm</p>
3. Mode of conduct (Physical/Online)	Physical
4. School/ Directorate/ Section	Goa Business School
5. Collaborating Agency/School/Directorate	Nil
6. Detail of the Resource Person (Brief biodata)	<p>Mr. Hari G. Kamat: 35+ years in Finance, founder of top distributor Hari G. Kamat's Investment Avenue, serving 5000+ clients with wealth building solutions.</p> <p>Mr. Mahesh Pai: 25+ years of experience in the domain of Fin Serve,</p>

	<p>Founder of Mahesh Pai's Financial Hub. Offers services to Business Owners, NRI's & Professionals in Retirement Planning, Wealth Creation, Financial Planning & Debt management</p> <p>Mr. Rajesh Gaonkar: Founder of 28+ years in Sales, Training, and Leadership. Former Senior Training Manager at SBI Life awarded "All India ACE Trainer." Expertise in Sales, Team Building, and Motivation.</p> <p>Mr. Harshraj Banastarkar: Founder of Mrinraj Financial Services, Panaji Goa. 10+ years' experience in capital markets and financial planning.</p> <p>Mr. Girish Rane: Founder of trader's factory, Helps build additional income through financial, business, and career coaching.</p>
7. Number of Faculty attended/participated	1
8. Number of Student attended / participated	<p>Session 1: 26</p> <p>Session 2: 19</p> <p>Session 3: 20</p> <p>Session 4: 17</p> <p>Session 5: 24</p>
9. No. of external students/faculty/other participants	Nil
10. The objectives of the Program/activity/event	This workshop aimed to ignite the entrepreneurial spirit in our MBA in Financial Services students, equipping them with the knowledge and inspiration to embark on their

	own ventures within the dynamic Financial Services landscape.
11. Description of the Program/activity/event	<p>The workshop on "Entrepreneurial Opportunities in Financial Services" held at Goa Business School provided a dynamic platform for MBA students specializing in Financial Services. Renowned industry experts, including Mr. Hari G. Kamat, Mr. Rajesh Gaonkar, Mr. Girish Rane, Mr. Harshraj Banastarkar, and Mr. Mahesh Pai, shared their invaluable experiences spanning decades in finance, sales, and entrepreneurship. Through five engaging sessions, attendees delved into diverse startup journeys, gaining first-hand insights into the entrepreneurial ecosystem. The workshop aimed to equip students with essential skills for ideation, validation, and building successful financial service ventures while exploring current market trends and opportunities. The event successfully ignited the entrepreneurial spirit among the future leaders in financial services.</p>
12. Benefit/Key outcomes of the Program/activity/event	<p>The above workshop enabled the students to</p> <ul style="list-style-type: none"> • Explore the diverse start-ups journeys • Gain the first-hand insights into the start-ups ecosystem • Learn essential skills for ideation, validation, and building a successful fin serve venture. • Explore the Market Trends and Opportunities
13. Enclosures with report	<p>Brochure, Notice, Geo-tag photos, Attendance of students/faculty/external participants, Bio Data of resource person (if applicable), Any other information.</p>

Signature: 
Name of coordinator: Dr. Sanjeeta Parab
Designation: Vice Dean (Academic) GBS
Date: 12/13/2024

Signature: 
Date: 12/13/2024
Seal of the School/Directorate/University





GOA UNIVERSITY
GOA BUSINESS SCHOOL

WORKSHOP ON “ENTREPRENEURIAL OPPORTUNITIES IN FINANCIAL SERVICES”

OUR SPEAKERS



HARI KAMAT

FOUNDER
INVESTMENT AVENUES



MAHESH PAI

FOUNDER
FINANCIAL HUB



RAJESH GOANKAR

FOUNDER
FINEANSWERS SERVICES



GIRISH RANE

FOUNDER
TRADER'S FACTORY



HARSHRAJ BANASTARKAR

FOUNDER
MRINRAJ FINANCIAL SERVICES

Venue: Lec. Hall-2 in Annexure Buildings
Certificates will be provided to the participants



**13 Feb, 2024
to 8 March 2024**

11.30 am to 1.30
pm

Coordinator : Dr. Sanjeeta Parab



 **GPS Map Camera**



Dona Paula, Goa, India
MDR3, Dona Paula, Panaji, Goa 403206, India
Lat 15.459544°
Long 73.823958°
13/02/24 12:18 PM GMT +05:30



 GPS Map Camera



Dona Paula, Goa, India
MDR3, Dona Paula, Panaji, Goa 403206, India
Lat 15.459543°
Long 73.824292°
15/02/24 01:27 PM GMT +05:30



GPS Map Camera

Panaji, GA, India

Dr E Borges Road, Dona Paula, Panaji, 403004,
GA, India

Lat 15.459421, Long 73.824103

02/16/2024 01:09 PM GMT+05:30

Note : Captured by GPS Map Camera





Panaji, GA, India

Dr E Borges Road, Dona Paula, Panaji, 403004,
GA, India

Lat 15.459365, Long 73.824400

02/16/2024 12:41 PM GMT+05:30

Note : Captured by GPS Map Camera

GPS Map Camera

