



# **Faculty of Commerce Goa University**

**MBA  
(Financial Services)**

**ADMISSION BROCHURE  
ACADEMIC YEAR 2015-16**

## **RAGGING ON THE CAMPUS IS STRICTLY PROHIBITED AND PUNISHABLE BY LAW**

Please refer to Page No. 118 for UGC Regulations on Ragging and Page No. 128 & 129 for Affidavit to be submitted by the students and Parents/Guardians

### **OA-17.3 Attendance and eligibility to appear for Examinations**

A student registered in a Semester / Term / Year, for any Course (degree or diploma), shall be required to have a **minimum cumulative attendance of 75% of the total lectures and practicals** prescribed for the course during that Semester /Term / Year. Although the attendance shall be cumulative for all the papers / courses taken together, in the given Semester / Term / Year, a student shall be required to have a minimum of 50% attendance in any individual paper / course.

**ACADEMIC CALENDAR 2015-2016**

The arrangement for Academic Terms for M.A./M.Sc./M.Com./M.B.A. (FS)/M.C.A/M.Tech/B.Lib/M.Lib for the for the academic year 2015-16 shall be as follows: (on the campus)

<b>Item</b>	<b>Duration</b>	<b>No. of Days</b>
<b>Term - I</b>	08/06/2015 to 24/11/2015	
Teaching begins	15/06/2015	
Teaching ends	28/10/2015	90 days
Ganesh Chaturthi Break	21/09/2015 to 23/09/2015	03 days
Preparatory Break	29/10/2015 to 01/11/2015	04 days
Diwali Break	11/11/2015 to 13/11/2015	03 days
SEA – Sem. I/III/V & Repeat Exam & assessment	02/11/2015 to 23/11/2015	11 days
	25/11/2015 to 05/05/2016	
<b>Term – II</b>		
Teaching begins	25/11/2015	
Teaching ends	13/04/2016	90 days
Christmas Break	28/12/2015 to 01/01/2016	05 days
Preparatory Break	14/04/2016 to 17/04/2016	04 days
SEA – Sem. II/IV/VI & Repeat Exam & assessment	18/04/2016 to 02/05/2016	11 days
Summer Vacation	06/05/2016 to 05/06/2016	31 days
Reopening	06/06/2016	

**NOTE :** All breaks except the preparatory breaks shall be treated as vacation for the teachers.

## VISION

*“To be the prominent finance program providing well-trained, knowledgeable and dynamic finance professionals and potent Solutions to financial services industry.”*

## MISSION

*“To develop creative ability in the students for designing innovative financial solutions and provide them with the skills and training necessary to adapt and to excel in the ever-changing financial marketplace.”*

## OBJECTIVES

*Creation and development of conceptual, managerial and operational skills for managers in the financial services industry.*

*Provide advanced knowledge and training on various facets of financial services such as banking, capital markets, corporate finance and other related areas.*

*Develop manpower that can enjoy functional utility from the viewpoint employment opportunities and self-employment opportunities in the financial sector.*

*Train junior and middle level executives of organization, controlling / regulating capital market operations like SEBI, stock exchanges, and Government departments.*

## Goa University

Located on the outskirts of Capital City of Panjim and spread over nearly 173 hectares on the Taleigao Plateau overlooking the scenic Zuari River joining the Arabian Sea stands Goa University, identified as one of the renowned Universities among top 25 Universities in the country and accredited with 'A' Grade by NAAC. Goa University is ranked 19 among top Universities of India. It was established in the year 1985-86, around the nucleus of Center for Test

Graduate Instruction and Research of the 'University of Bombay' in Goa. The University has also signed MOU with many institution; i.e. National Institute of Oceanography, Goa, IGNOU, New Delhi and also with 'Universities of Moderna and Aveiro' in Portugal, 'University of Texas', USA, 'University of Iberoamericana', Mexico and National Centre for Software Technology, Mumbai

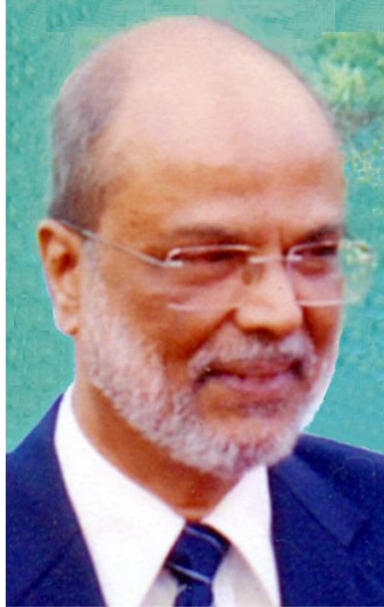


**Goa University Library**



**Goa University Administrative Office**

## Message from Dr. Satish R. Shetye, Vice-Chancellor, Goa University



Post-graduate programme in financial services started at Goa University in the Department of Commerce in the year 2000 as a programme leading to the degree of Master of Financial Services (MFS). The programme in its present form, leading to the degree of Master of Business Administration (Financial Services), started from the Academic year 2010-11. The new programme includes courses with emphasis on quantitative analysis of finance, a dissertation, summer training, and a corporate internship that provides hands-on experience in financial services industry. In addition, a large number of elective courses are available on topics of current importance. Students who have graduated from the financial services programmes of the university have been placed in both public and private sector financial services organizations associated with banking, insurance, and investment. The sector dealing with financial services is one of the fast growing sectors in the country today. I wish the university programme all the best as it strives to produce excellent human resource for the financial services sector of the country.



## Message from Prof. Y.V. Reddy Dean, Faculty of Commerce



In the pursuit of building knowledge and striving for excellence to meet the challenges of today's multi-dimensional and complex scenario of extremely competitive world, it is important to develop conceptual and intellectual creativity of highest standards. With the shrinking of national and international barriers and world coming closer for trade, industry, commerce, outsourcing of services and also for higher education, it has been essential for educational institutions to meet the global standards.

Foreseeing the trends in Financial Sector and the need for trained manpower for this emerging sector, Faculty of Commerce launched an innovative programme called Master of Financial Services (MFS) in January, 2000 at Goa University. Encouraged by tremendous response from Corporate Sector and Exchanges for the first 12 batches, we had re-launched MFS as MBA (Financial Services) during academic year 2010-2011 when Goa University has celebrated its Silver Jubilee year. Faculty of Commerce is glad to announce the admission for 17<sup>th</sup> batch in sequence. With credit based system of evaluation, MBA (FS) will have core business courses, core non-business course like Foreign Languages, Computer Applications, Soft Skills, specialized Financial Services as electives, Corporate Internship and Project Report during the 4 semesters of 2 years course. We are committed for improving quality of course and train our students for their successful placement.

## Profile of Faculty of Commerce

The Faculty of Commerce is one of the oldest faculties of Goa University and also of the erstwhile Center for Post -Graduate Instruction and Research under Bombay University. The Department has a Post-Graduate strength of 200 students a year in addition to the research scholars.

### Courses Offered by the Commerce Department

**MBA (Financial Services):** Four Semesters of 2 years duration with one month summer training and one semester of Corporate Internship with an intake of 60 students.

**Master of Commerce (M. Com):** Four Semesters of 2 years duration and intake of 60 students.

**Masters in Philosophy:** Full Time.

**Doctor of Philosophy (PhD):** Full Time.

### Academic Faculty:

Full-time Faculty, Adjunct Faculty and Guest Faculty from Corporate sector are continuously involved in teaching.



Seminar on “Commodity Futures in India” organized by MCX on 28<sup>th</sup> Nov 2014



## Academic Research

- 25 Ph.D. degrees have been awarded.
- 80 scholars are working at present in the areas of Capital Markets, Accounting & Marketing.
- 30 M.Phil. Degrees have been awarded.
- 3 Major Research Projects were undertaken by the Department.

## Academic Training Programmes

- 21 Refresher Courses in Commerce, sponsored by UGC, New Delhi.
- 4 Small Industry Management Assistance Programs (SIMAP) of 16 weeks each (Sponsored by SIDBI).

## Workshops/ Seminars/ Conference

- Seminar on “Commodity Futures in India” organized by MCX & FMC on 28<sup>th</sup> Nov 2014
- 63rd All India Commerce Conference held on 1st-3<sup>rd</sup> October 2010.
- BSE Capital Market Seminar, 27<sup>th</sup> March 2014.

## Infrastructure

- State-of-art classrooms with computer system
- Internet connectivity and server databases connectivity.
- Labs with high-speed broadband & Wi-Fi services, access to PROWESS and M&A, the largest database on Indian Corporate.
- Accounting & Statistical software.
- Goa University library is a reservoir of knowledge with thousands of books available on the subject of Finance
- Department library equipped with books basic and contemporary Finance and Management
- **BLOOMBERG-** Goa University is the second University in India and First State University to have Bloomberg Database
- **Eviews:** (Econometrics Analysis) Version 8



## Foundation of MBA (Financial Services) & Advisory Committee



**First Advisory Committee Meeting**

<b>Prof. Satish R. Shetye</b>	<b>Vice Chancellor, Goa University</b>
<b>Shri C. B. Bhav Member</b>	<b>Chairman, Securities Exchange Board of India</b>
<b>Shri M. R Maiyya Member</b>	<b>Former Executive Director, BSE and former Chairman, Interconnected Stock Exchange of India Ltd., Mumbai</b>
<b>Dr. M. T. Raju Member</b>	<b>Former Economic Advisor, SEBI and Professor, Indian Institute of Capital Market (UTI ICM), Navi Mumbai</b>
<b>Mr. T. Krishna Mohan</b>	<b>Yasasvy Consultants, Hyderabad</b>
<b>Dr. Bramaiah Member</b>	<b>Professor, Institute of Development Banking and Research</b>
<b>Shri Dattaraj Salgaonkar Member</b>	<b>Former President, Goa Chamber of Commerce and Industry</b>
<b>Prof. Y. V. Reddy Member Secretary</b>	<b>Dean Faculty of Commerce Goa University</b>



**Inauguration of MFS, January 24<sup>th</sup> 2000**

Goa University which had launched an innovative Academic Course, MBA (Financial Services) in January 2000, has successfully admitted 13 Batches. MBA (Financial Services) currently offers a unique blend of Academic inputs of Intensive coaching of 26 courses of super specialization in Finance, On-the-job training through corporate internship after the 2nd semester and in the 4th semester with project work thereby providing Academic and Industry exposure to the students.

## MBA (Financial Services) - List of Courses

In the following tables, **L** refers to lectures, **T** refers to tutorials and **P** refers to practical's. Description of a course appears on the page number listed in the tables.

### SEMESTER 1 AND 2 [Compulsory Courses]

Course Code No	Course Code Name	L-T-P (hours/week)	Credits
FSC101	Accounting for Management	4-0-0	4
FSC102	Quantitative Techniques for Finance	2-0-2	4
FSC103	Financial Management	4-0-0	4
FSC104	Security Analysis	4-0-0	4
FSC105	Financial Services - I	4-0-0	4
FSC106	Strategic Management	4-0-0	4
FSC107	Managerial Skills	4-0-0	4

Course Code No	Course Code Name	L-T-P (hours/week)	Credits
FSC201	Econometrics for Finance	2-0-2	4
FSC202	Portfolio Management	2-0-2	4
FSC203	Financial Services- II	4-0-0	4
FSC204	Treasury and Forex Management	4-0-0	4
FSC205	Derivatives Market	4-0-0	4
FSC206	Advanced IT application for Business	2-0-2	4
FSC207	Stock Market Operations	4-0-0	4

In the following tables, **L** refers to lectures, **T** refers to tutorials and **P** refers to practical's. Description of a course appears on the page number listed in the tables.

### **SEMESTER 3 AND 4 [SPECIALIZATION Courses: A student has to opt for 24 Credits]**

<b>Course Code No</b>	<b>Course Code Name</b>	<b>L-T-P (hours/week)</b>	<b>Credits</b>
FSC301	<b>Corporate Restructuring</b>	<b>4-0-0</b>	<b>4</b>
FSC302	<b>Banking and Insurance Management</b>	<b>4-0-0</b>	<b>4</b>
FSC303	<b>Venture Capital and Private Equiy</b>	<b>4-0-0</b>	<b>4</b>
FSC304	<b>Corporate Governance and Social Responsibility</b>	<b>4-0-0</b>	<b>4</b>
FSC305	<b>Financial Risk Management</b>	<b>4-0-0</b>	<b>4</b>
FSC306	<b>Marketing of Financial Services</b>	<b>4-0-0</b>	<b>4</b>
FSC307	<b>Infrastructure and Real Estate</b>	<b>4-0-0</b>	<b>4</b>
FSC308	<b>Business Analytics</b>	<b>4-0-0</b>	<b>4</b>
FSC309	<b>Tax Planning and Management</b>	<b>4-0-0</b>	<b>4</b>
FSC310	<b>Summer Training Report *</b>	<b>4-0-0</b>	<b>4</b>

### **FIELD- BASED COMPULSORY COURSES**

<b>Course Code No</b>	<b>Course Code Name</b>	<b>L-T-P (hours/week)</b>	<b>Credits</b>
FSC401	<b>Corporate Internship **</b>	<b>4-0-0</b>	<b>4</b>
FSC402	<b>Project Report and Student Seminar</b>	<b>2-0-2</b>	<b>4</b>

### \* Summer Training

At the end of 2<sup>nd</sup> Semester, every student shall have to undergo four weeks summer training to gain on the job training in financial services industry in Goa or outside. At the end of the summer training candidate will have to prepare a report on the work experience and present a seminar before Department Council. Based on the presentation the Department Council will award appropriate grade. The candidate also has to submit certificate of experience for duration of four weeks to become eligible for admission in the second year MBA (Financial Services) course.

### \*\* Corporate Internship (4 months)

To gain on the job experience in selected Finance Companies / Corporations / Banks / Stock Exchanges / Regulatory Bodies / Leading Broking Firms / FII's / Consultancy & Research Firms / Foreign Exchange in India and or abroad/Finance Departments of Industries and learn the intricacies of practical work situations. This would enrich theoretical and conceptual knowledge of the subject in Financial Services. During this period every candidate, apart from his / her on-the-job-training, has to carry out a research study in any chosen area in consultation with Department and the concerned organization and prepare a report on the findings of the study. Every candidate has to make a seminar presentation on his or her research report at the end of the Corporate internship.

### Evaluation

1. Corporate internship shall be evaluated by the official concerned in internship organization based on the checklist provided by the department. Based on the performance of the candidate in the Organization during internship period appropriate grade for 8 credits will be given by the organization concerned.
2. Project report shall be evaluated by the Guiding teacher in the department for 4 Credits and based on the quality of the report appropriate grade shall be awarded.
3. Project report shall be evaluated by the External Examiner for 2 credits and appropriate grade shall be awarded based on quality of the report.
4. Seminar presentation shall be evaluated by External Examiners which shall carry 2 credits. Based on the performance of the candidate in seminar presentation appropriate grade shall be awarded.



## Eligibility

Graduates with minimum 50% in any stream including Commerce, Science, Arts, Engineering, Management and Professionals like CS, CA, ICWA, CMA, CAIIB and CFA, who have completed their graduation from Goa University or any other recognized University in India or abroad are eligible to apply for the course. Those who are in final year of their graduation can also apply.

## Number of Seats and Reservations

The total number of seats available in MBA (Financial Services) course is **60** of which Seats are reserved for SC, ST and OBC categories as per the directives of UGC and the guidelines of Government of Goa.

S.No.	Courses	Total No. of Seats	SC	ST	OBC	Differently Abled	Other Indian Universities	Wards of Ex-Serviceman
<b>Faculty of Commerce</b>								
b.	<b>MBA (FINANCIAL SERVICES)</b>	<b>60</b>	<b>1</b>	<b>7</b>	<b>16</b>	<b>2</b>	<b>2</b>	<b>1</b>

In case sufficient number suitable candidates satisfying the eligibility criteria are not found in any one of the above categories, the shortfall will be made good by admitting students from general category. 15% supernumerary seats are available for foreign students out of which 5% seats are earmarked for children of Indian workers in Gulf and one seat in each programme is reserved for Kashmiri migrants.

## Selection of Candidates

Interested candidates may download the Admission Brochure and application form from Goa University website [www.unigoa.ac.in](http://www.unigoa.ac.in) and submit filled in application along with Rs 1000 (One Thousand Only) Demand Draft in favour of Registrar, Goa University or through challan obtained from Department and pay at SBI, Goa University Branch. The list of the selected candidates will be prepared based on Entrance Test conducted by the Department.



## Fee Structure

#	PARTICULARS	GOA UNIVERSITY CANDIDATES (RS)	OTHER UNIVERSITY STUDENTS (RS)
1	Tuition Fee	98,200	98,200
2	Registration Fee	500	2300
3	Gym, Student Union, ID Card	410	410
4	Student Aid Fund	120	120
5	Lab Fee / Computer Fee	810	810
6	Annual Internet Fee	230	230
7	Library Annual Fee	460	460
8	Caution Deposit (Refundable)	1750	1750
		<b>1,02,480</b>	<b>1,04,280</b>



**Prof. Y. V. Reddy, Ph. D.**  
**Professor**  
**Dean, Faculty of Commerce**

He has 28 years of postgraduate teaching experience. His areas of interest include Accounting & Finance. He has taught M.Com, MFS, MBA programmes in the subject Derivatives Markets, Investments, Financial Management, Cost & Management Accounting. He has been working in Goa University for last 16 years and prior to this, worked for 12 years at Osmania University, Hyderabad. He has published 55 research papers; he has guided 10 doctoral works for the award of Ph.D. and is presently guiding 8 doctoral students in the department. He has also worked in 2 projects sponsored by Government of Andhra Pradesh namely Evaluation of DRDA Programs for 1996-1997 (IRDP, TRYSEN and DW CRA) and Assessment of CMEY Program for 1996-1997 and one project sponsored by Govt. of Goa namely, Evaluation of Sports Facilities sponsored by Sports Authority of Goa 2012-13. He was also associated as coordinator with 2 training programs conducted by the Department during 1999-2000 for Excise inspectors and SIMAP and has co-authored a book on 'Business Studies' for class XII published by NCERT, New Delhi. He has also prepared course material in the subjects of Financial Management and Accounting for Management published by Osmania University, Hyderabad and in the subject 'Cost Accounting and Control' for M.Com. published by Dr. B. R. Ambedkar Open University, Hyderabad. He was course coordinator for M.Com (Distance Mode) program offered by Goa University during 2001-2003. He was Head & Chairman, PG Board of Studies during the Academic Year 2003-04. Prof. Reddy is member of Executive Council, Academic Council, Planning Board, University Court and Finance Committee of Goa University. He is involved in industry institution interactions for providing meaningful placements to the students. He has been Visiting Faculty to Goa Institute of Management, Goa and Resource Person for other Universities. He has evaluated more than 50 Ph. D. Thesis of other Universities and examiner for M.Com, MBA and M.Phil. programmes.



**Prof: (Ms.) Anjana Raju**  
**M.Com., M. Phil., Ph.D.**  
**Professor**  
**Head, Department of Commerce**  
**Chairperson, PG BOS in Commerce**

Post Graduated in 1990 from Premier Institute R.A Podar College of Commerce and Economics, Bombay University , Bombay. Doctoral in “Mutual Fund Prices and NAV: An Empirical Analysis of Discount in the Indian Context”, granted UGC Major Research Project and has 23 years of teaching experience. Her areas of interest are Financial Services, M & A, Structured Finance and Capital Market studies. Presently area of research is on Primary Markets, recent issues of Capital Markets and Structured Finance. She has developed “ANJSHA” Tracking Mechanism Model (2007) for Monitoring Clause 43 of Listing Agreement at Stock Exchanges in India, “RAJRUDRESH” IPO Index Model (2009) a benchmark for common investors to judge the Performance of Indian Primary markets, “ANJAAN KANAK” Streamlining Mechanism Model (2010) to Monitor shares pledged by Promoters to safeguard interest of Indian investors and “MYNA” Securitize SME loans Model (2013) to bridge Financing gap for SME's in India. All the above four Models are published in International Institutional Journals (IIJ) of Journal of Wealth Management and Journal of Structured Finance. She has to her credit two articles in International BRIC Investments Article Collection of 2010 out of 14 articles published of BRIC countries. She has published 3 Monographs on State of Goa titled “ Sanquelim Weekly Market”, “ Passenger Transport in Sanquelim” and “Child and Adult Employment in Kerim and Amona Villages of Bicholim Taluka “, as Director of ECONOMICA. Her research articles are published in Journal of Wealth Management, Journal of Investing, Journal of Structured Finance, Journal of Global Economy and Management and Labour Studies – XLRI Jamshedpur. Received “Best Paper Award” at the 28th All India Accounting Conference of the Indian Accounting Association, Osmania University, India. She was Co-Chairperson at 64th All India Commerce Conference for Technical Session I: Accounting & Reporting Practices: Ethical Dimensions, Pondicherry. Since 1996 she has been Convener and Member of many Committees for conducting Seminars, Conferences, Workshops, Training Programs and Other Extension works of the Department and University.



**Prof. B. Ramesh, Ph.D.**

**Professor**

**President, Indian Accounting Association (1999-2000)**

**President, Indian Commerce Association (2010-2011)**

He joined Goa University as the founding faculty member in the erstwhile combined Faculty of Commerce and Management in 1987. Prior to this he worked as a Lecturer in Commerce in North-Eastern Hill University, Mizoram Campus (1983-1984), Lecturer in Humanities at Regional Engineering College, Sicha, Assam (1984-1985), and as Assistant Professor in Commerce in Manipur University, Imphal (1985-87). He served for one year (1993-94) as Professor of Business Administration and Head of Commerce and Business Administration at Siddhartha PG Centre, Nagarjuna University, Vijayawada on invitation. He has been in the teaching profession at the Post graduate level for the last 30 years including as Head and Chairman of PG BOS in Commerce for 15 years and as Dean of Commerce for 6 years. He pioneered launching of an innovative Masters Degree in Financial Services with One Semester duration of Corporate Internship, on Self-Financing basis. He has published around 43 research papers in various journals out of which 23 papers were joint publications. One book was published and another one under publications. He has also conducted a joint major research project on 'Customer Services of SBI in Goa', sponsored by SBI in 1989 and major research projects of UGC, New Delhi, on 'Evolution of Vocational Education in Goa', and Mutual Fund Prices and NAV: An Empirical Analysis of Discount in the Indian Context'. He worked on 'Productivity and Profitability of PS Banks in India' for his doctoral work. He has successfully guided 10 doctoral works in the areas of Finance, Accounting and Capital Markets for award of Ph.D. degree and fifteen dissertations for award of M. Phil. Degree. Currently 4 scholars are working for their Doctoral work under him. He had coordinated 25 UGC refresher courses of 21 days during each, in which around 700 members were trained. He had directed 4 Small Industries Management Assistance Programmes (SIMAP) sponsored by SIDBI of 14 weeks duration each, in which 130 unemployed graduates were trained and employed. Currently he is also working for another doctoral degree in the Department of Business Administration at AP Open University, Hyderabad. As chairman of PGBOS in Commerce, he took the initiative of launching of MFS as MBA (Financial Services) from the academic year 2010-11. He has also served as President of Indian Accounting Association during 1999-2000, organized 63rd All India Commerce Conference of Indian Commerce Association (ICA) at Goa University in October, 2010 as Conference Secretary and he was subsequently elected as President of the Indian Commerce Association (ICA) for 2010-2011.



**Prof. Subhash. K. B;**  
**M. Com., Ph.D.**  
**Professor**

He joined Goa University in 1996 and since then he has been associated with all the programmes conducted by the department. Completed his graduation, post-graduation, and also doctoral work from University of Calicut. He has received University Grants Commissions Junior Research Fellowship and also Post-Doctoral Fellowship. His areas of interest are Quantitative Techniques, Venture Capital Financing, Entrepreneurship Management, Materials Management, Strategic Management, and Tourism and Hospitality Management. His research papers in the area of “Entrepreneurship & Venture Capital Financing” and “Tourism & Hospitality Management” are being published in various journals, as chapters in edited books, and also as conference proceedings. He has been nominated as the featured author of the month (August 2009) by Institutional Investor Journals. Many of his joint papers are being presented at various international and national conferences and workshops; viz.; Eurasia Workshop 2009 (Gurgaon, India), European Academy (EURAC) 2009 Conference (Bolzano, Italy), 9th Biennial Asia Tourism Forum (ATF) 2010, Conference (Taipei, Taiwan), 60<sup>th</sup> International Association of Scientific Experts in Tourism (AIEST 2010) Conference (Potchefstroom, South Africa), IC2011 Conference (Noida, India) (received the Best Paper Award), 9th Asia-Pacific Council on Hotel, Restaurant, and Institutional Education (APac-CHRIE 2011) Conference (Kawloon, Hong Kong), 10th Biennial Asia Tourism Forum (ATF 2012) Conference (Bandung, Indonesia), and 18th Asia Pacific Tourism Association (APTA 2012) Conference (Taipei, Taiwan). Two of his recent joint papers with his research scholars are being accepted for 20th Asia Pacific Tourism Association (APTA 2014) Conference (Ho Chi Min City, Vietnam), and 64th International Association of Scientific Experts in Tourism (AIEST 2014) Conference (Plzen, Czech Republic). He is reviewer for “Managerial Finance” (Emerald), “Tourism Management” (Elsevier), and also “African Journal of Marketing Management” (Academic Journals). He was member of Academic Council (2004-06), PG Board of Studies, and also In-charge Director, Academic Staff College (2011-12) of Goa University.



**Dr. Padyala Sri Ram**  
**M.Com., M.B.A., B.L., M.Phil., Ph.D.**  
**Assistant Professor**

He joined in the Department during the academic year 2011-12. His areas of interest are Accounting, Finance, Corporate Governance, Security Analysis & Portfolio Management and Capital Markets. He has obtained Doctoral Degree from Osmania University, Hyderabad. The title of his Ph.D. thesis is “A Study of Corporate Governance and Performance in India”. He has been awarded M.Phil. in Commerce for the work on “Agricultural Financing by Commercial Banks” by MS University, Tirunelveli, Tamil Nadu. He is having 18 years of experience in teaching to post graduate students of Commerce and Business Administration. He is also been consultant for Geetha Agro Processing Industries, Andhra Pradesh. He has edited a book titled “Accounting for Hospital Management” for a Diploma Course offered by Acharya Nagarjuna University, Andhra Pradesh.



**Dr. Pournima S. Shenvi Dhume**  
**M. Com., Ph. D**  
**Assistant Professor (Tenure)**

She has been associated with the Department since last 9 years. She has been awarded Doctoral Degree from Goa University, her Ph.D. thesis entitled “Evaluation of the Performance of Mutual Fund Schemes in Indian Context”. She is qualified UGC NET and SET in Commerce. Her areas of interest include Capital Markets, Financial Services, Retail Marketing, Security Analysis & Portfolio Management and Direct & Indirect Taxes. She is Executive Committee member of Goa University Alumni Association. She was course coordinator for M.Com (Distance Mode) Programme offered by Goa University during 2006-08. Before joining Goa University, she has worked as an investor relationship officer in Karvy Consultants Ltd. and The North Kanara G.S.B. Co-op. Bank Ltd. Her research contribution has been acknowledged in 7 National Conferences across India and 4 Publications in various Journals including 2 publications in Conference proceedings.





**Ms. Pournima BG,  
M. Com., M.Phil.  
Assistant Professor (Tenure)**

She is Assistant Professor in Commerce. She has completed her M. Com. from University of Mysore, M.Phil. from SV University Tirupati and qualified UGC JRF NET. She is currently pursuing Ph. D. on the topic 'Risk Management in Financial Markets' under the guidance of Prof. Y.V. Reddy, DEAN, Faculty of Commerce. She has More than nine years of experience in teaching. Her areas of interest are Financial Derivatives, Capital Markets, Quantitative Finance, Financial Econometrics, Risk Management in Financial Markets, Business Analytics and Financial Modelling. She has presented articles at various international conferences.



**Mr. Pushpender Kumar Yadav,  
M.Com.  
Assistant Professor (Tenure)**

He has completed his M.Com from Aligarh Muslim University and qualified UGC JRF and NET in Commerce. He is currently pursuing Ph.D. on the topic "An Inter Comparative Study of FDI Inflow in Service Sector since Liberalization" from Aligarh Muslim University. Before joining Goa University, he has worked with Dayalbagh Educational Institute, Deemed University, Agra. His areas of interest are International Business, International Finance, Economics, Financial Management, Corporate Accounting, Cost Management and Banking. He has presented various papers at various National and International Conferences and also attended Workshops and Seminars on Research Methodology.

## Executive Lecture Series organized by the Department during the Academic Year 2014-15



Lecture Series I was engaged by **Mr. Irfan Buddaseth**, on the topic “**Careers in Banking**” as on 8<sup>th</sup> August 2014.

It was jointly organized by Goa University Alumni Association and Department of Commerce.



Lecture Series II engaged by

**Mr. Yeshwant Kapdi**, Former CEO and MD, CCIL, Mumbai on the topic “**Economy and Financial Services**” on 14<sup>th</sup> August 2014.



Lecture Series III was engaged by

**Mr. Anish Albuquerque**, (Alumnus of Department of Commerce, Goa University) Partner, Imperial Wealth Management Services on the topic “**Wealth Management Services**” on 22<sup>nd</sup> August 2014.

Lecture Series IV by **Mr Pradeep Joshi**, LIC Agent, on “**Career Opportunities in Insurance Industry**” on 11<sup>th</sup> February 2015.



## Internship & Placement Organizations







# COMMERCE FAMILY

<https://www.facebook.com/groups/234992673262331>



COMMERCE FAMILY G.U.

## IMPORTANT DATES

Dates	Details
<b>4<sup>th</sup> June 2015</b>	Last Date for Submission of Applications Form for Entrance Test
<b>9<sup>th</sup> June 2015</b>	Written Entrance Test (Morning Session: 11.00am to 1.00pm)
<b>11<sup>th</sup> June 2015</b>	Display of First Provisional List of Admission
<b>15<sup>th</sup> June 2015</b>	Last Date for Payment of Fees by Candidates in the First List
<b>16<sup>th</sup> June 2015</b>	Display of Second Provisional Admission List
<b>18<sup>th</sup> June 2015</b>	Last Date of Payment of Fees by Candidate in Second List
<b>15<sup>th</sup> June 2015</b>	Commencement of Classes

## ENTRANCE EXAMINATION DETAILS

**An Objective multiple choice test will be conducted covering following subjects:  
(No Negative Marking)**

Section I- Quantitative Techniques & Data Interpretation	25 Questions
Section II- Logical Reasoning	25 Questions
Section III- Language Comprehension	25 Questions
Section IV- General Awareness	25 Questions
<b>TOTAL</b>	<b>100 Questions</b>

## INSTRUCTIONS

List of Selected Candidates will be displayed on the Notice Board in the Department on 11<sup>th</sup> June 2015 by 5.00pm. No Separate communication to the candidates will be sent. For any clarifications, Office of the Department of Commerce should be contacted.

In case of equal scores in Entrance Test by Candidates, then the tie breaker would be based on scoring more marks in Quantitative Techniques & Data Interpretation, then Logical Reasoning, then Language Comprehension and then General Awareness



## ***MBA (FINANCIAL SERVICES)***



***2012-2014 Batch***



***2013-2015 Batch***





**For further inquiries contact us at:**

***Head***

***Department of Commerce, Goa University***

***Taleigao Plateau, Goa 403 206***

***Telephone No.: (0823) 6519262,6519089***

***Email: [rajuanjana@gmail.com](mailto:rajuanjana@gmail.com)/ [hodcomgu1@rediffmail.com](mailto:hodcomgu1@rediffmail.com)***

***Website: [www.unigoa.ac.in](http://www.unigoa.ac.in)***